

Action /Information Item

Personnel, Evaluation and Nominations Committee

Consideration of Nominations to Advisory Bodies

The Committee is asked to consider the enclosed nomination to fill vacancies on the Advisory Bodies.

Grant Advisory Committee (GAC)

California State University System Representative

One Vacancy

One Nomination:

- Mr. Dean Kulju

Responsible Staff: Keith Yamanaka,
Chief Deputy Director

CALIFORNIA STUDENT AID COMMISSION

APPOINTMENT FOR GRANT ADVISORY COMMITTEE

CALIFORNIA STATE UNIVERSITY SYSTEM REPRESENTATIVE

One (1) Vacancy

NOMINEE (1 of 1):

Dean Kulju

Director of Student Financial Aid
Programs and Services
Office of the Chancellor
401 Golden Shore, 6th Floor
Long Beach, CA. 90802-4210

Term: Not Applicable
Replacing: Former Representative,
Mary Robinson

Background:

Dean Kulju has worked in financial aid for nineteen years, and recently accepted the position of Associate Director of Academic Affairs in the Office of the Chancellor for California State University (CSU).

Prior to this position, Mr. Kulju served as the Senior Director of Financial Aid and Administrative Operations at CSU, Long Beach. Mr. Kulju's ten years of experience at CSU, Long Beach includes planning, directing, and evaluating a comprehensive financial aid delivery system servicing over 489,000 applicants and processing more than \$130 million in student financial aid. Mr. Kulju's background also includes the University of California and the University of Washington.

In addition, Mr. Kulju has been an active member of the Commission's Loan Advisory Council since September 2005.



GARY W. REICHARD

*Executive Vice Chancellor and Chief Academic Officer
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January 25, 2008

Diana Fuentes-Michel
Executive Director
California Student Aid Commission
10811 International Drive, 2nd FLR
Rancho Cordova, CA 95670

Dear Ms. Fuentes-Michel:

I am pleased to nominate Dean Kulju as the CSU system representative to the Grant Advisory Committee (GAC). Dean joined the staff at the Chancellor's office as Director of Student Financial Aid Programs and Services on January 22, 2008, replacing Mary Robinson.

Prior to his current position; Mr. Kulju served as the Senior Director of Financial Aid and Administrative Operations at CSU, Long Beach where he planned, directed, and evaluated a comprehensive financial aid delivery system and services for over 48,000 applicants who received in excess of \$130 million in student financial aid. While at Long Beach, Dean was also the CSU representative on the Loan Advisory Council.

He has worked in financial aid for over nineteen years, serving at CSU Long Beach for ten years, the University of California for five years, and the University of Washington for four years. Dean earned his BS Degree in Business Management at the University of Idaho, and his MBA in Human Resource Management at the University of Colorado.

On behalf of the Chancellor, we appreciate your willingness to consider Dean Kulju for this important role.

Any questions about the nominee may be addressed to Allison Jones at (562) 951-4744 or ajones@calstate.edu.

Sincerely,

Gary W. Reichard
Executive Vice Chancellor and Chief Academic Officer

cc: Mr. Allison G. Jones

CSU Campuses

Bakersfield • Channel Islands • Chico • Dominguez Hills • East Bay • Fresno • Fullerton • Humboldt • Long Beach • Los Angeles • Maritime Academy • Monterey Bay
Northridge • Pomona • Sacramento • San Bernardino • San Diego • San Francisco • San José • San Luis Obispo • San Marcos • Sonoma • Stanislaus

PEN Committee Meeting

January 30, 2008

Biographical Statement

Dean Kulju
Director of Financial Aid
California State University, Long Beach
1250 Bellflower Blvd.
Long Beach, CA 90840-0130

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Fax: (562) 985-4973
E-mail: dkulju@csulb.edu

Education: B.S. in Business Management
M.B.A., University of Colorado

I have over 19 years of experience in higher education and financial aid. This experience includes four years at the University of Washington as a financial aid counselor and over five years with the University of California, at the Santa Cruz and Irvine campuses where I served as a counselor and then Assistant Director of Financial Aid. In 1997 I joined the staff at California State University, Long Beach as Associate Director of Financial Aid. In 2000 I was appointed Director of Financial Aid and since July 2004 I have served as the Senior Director of Financial Aid and Administrative Operations for Enrollment Services (budget and personnel).

While at Long Beach, I have been involved with several initiatives related to the administration of student loan programs:

- Changed loan processing to ELM
- Implemented electronic entrance and exit counseling for Stafford Loans
- Successful implementation of PeopleSoft Student Administration system
- Served on advisory councils for lenders and others in the FFEL industry
- Presented at conferences
- Enhanced self-service functionality for students, and electronic communications

Having worked at both a Direct Lending school (Irvine) and currently a FFEL school, I have a balanced perspective on the student lending industry and have witnessed the improvements and better delivery and service to students (and schools) this competition has provided.

August 9, 2007