

Action Item

California Student Aid Commission

Consideration of appointments to advisory committees

The full Commission body will meet and acting as the Committee of the Whole shall convene to consider and act upon this agenda item. The Chair of Personnel, Evaluation and Nominations (PEN) Committee will present the enclosed nominations to advisory bodies, Tabs 5.a – 5.g.

The following list provides the number of vacancies considered for each advisory body.

Grant Advisory Committee (GAC)

University of California Campus Representative
One (1) Vacancy

- Mr. Christopher Shultz

California State University Student Representative
One (1) Vacancy

- Mr. Jammie Jelks

Association of Independent California Colleges and Universities
Student Representative
One (1) Vacancy

- Ms. Barbara Bonardi

K Through 12 Schools Representative
Two (2) Vacancies

- Ms. Sally Pace

Loan Advisory Council (LAC)

Private (For Profit) Postsecondary Education Institution
Representative
Two (2) Vacancies

- Ms. Christine Galdston

California State University Student Representative
One (1) Vacancy

- Mr. Jammie Jelks

Participating Lending Community Representative
Two (2) Vacancies

- Mr. Michael Kim

Responsible Person: Yasmin Delahoussaye, Chair
Personnel, Evaluation and
Nominations (PEN) Committee

CALIFORNIA STUDENT AID COMMISSION

APPOINTMENT FOR GRANT ADVISORY COMMITTEE

UNIVERSITY OF CALIFORNIA CAMPUS REPRESENTATIVE

One (1) Vacancy

NOMINEE (1 of 1):

Christopher Shultz
Acting Director
Financial Aid and Scholarships
University of California
Irvine, California 92697-2825

Term: 2/26/09 – 2/26/11
Seat: Vacant

Background:

Christopher Shultz is currently Acting Director of the Office of Financial Aid and Scholarships at the University of California, Irvine.

Mr. Shultz's 16 years of experience at UC Irvine, include responsibility for the development, procurement and administration of all student financial aid, overseeing operations and scheduling for the Office of Financial Aid and Scholarships while serving as the Senior Associate Director, and developing the replacement for the office's financial aid management system.

In addition, Mr. Shultz has been actively serving as the alternate campus representative for the University of California since the former representative, Lora Jo Bossio.



OFFICE OF THE VICE PRESIDENT - STUDENT AFFAIRS

OFFICE OF THE PRESIDENT
1111 Franklin Street, 9th Floor
Oakland, California 94607-5200

September 10, 2008

Diana Fuentes-Michel
Executive Director
California Student Aid Commission
P.O. Box 419026
Rancho Cordova, CA 95741-9026

Dear Ms. Fuentes-Michel:

This letter is to inform you that the University of California would like to nominate Christopher Shultz as our representative on the California Student Aid Commission's Grant Advisory Committee (GAC), to replace Lori Jo Bossio who resigned her membership to GAC as of July 31, 2008. Mr. Shultz is the Acting Director of the Financial Aid Office at the UC Irvine campus.

Mr. Shultz's mailing address and additional contact information are as follows:

Christopher Shultz
Acting Director
Financial Aid & Scholarships
University of California
Irvine, CA 92697-2825

Phone: (949) 824-5337
Fax Number: (949) 824-2820
e-mail: chris.shultz@uci.edu

Thank you very much for keeping us apprised of our open positions on this important committee. If there are any questions about this nomination, please let me know.

Sincerely,


Judy Sakaki
Vice President, Student Affairs

RECEIVED
2008 SEP 15 AM 10:14
CSAC
EXECUTIVE OFFICE

CC: Catalina Mistler, Chief, Program Administration & Services Division
Gloria Falcon, Manager, Program policy & Development
Mary Lindsey, Chair, Grant Advisory Committee

CHRISTOPHER SHULTZEMPLOYMENT**Acting Director****July 2007 – present****Office Of Financial Aid and Scholarships****University of California, Irvine**

- Reporting to the Assistant Vice Chancellor for Enrollment Services, I am responsible for the management of the Office of Financial Aid and Scholarships and for the provision of need-based financial aid and merit-based scholarships to qualified undergraduate students. I am also responsible for the management of need-based financial aid programs that support graduate and professional school students. As the Director, I'm also responsible for implementing campus goals as they relate to need-based financial aid and undergraduate scholarships. I have the responsibility for the development, procurement and administration of all student financial aid and I'm responsible for policy development and implementation, and for long-range planning for the office. With my oversight of scholarship programs, I'm responsible for implementing multi-year undergraduate scholarship plans by leveraging and pooling a combination of campus funds, gifts and need-based financial aid funds. I also have oversight of the satellite financial aid offices in the School of Medicine and the Paul Merage School of Business.

Senior Associate Director**June 2004 – July 2007****Office Of Financial Aid and Scholarships****University of California, Irvine**

- As the Senior Associate Director I was responsible for operations and scheduling for the UC Irvine Office of Financial Aid and Scholarships (OFAS). I managed all aspects of OFAS systems development and was the technical expert on financial aid systems at UC Irvine. I was responsible for development of office business rules and business processes for implementing OFAS policies, procedures and systems. I was also responsible for the coordination and development of training for all levels of OFAS staff regarding the use of financial aid systems and software tools as well as OFAS business processes and rules. This role required me to possess expertise in federal, state and university policies and regulations regarding student financial aid, student record keeping and financial accounting procedures and policies. I also functioned as the technical representative for the OFAS and was an expert in student financial aid and its implementation at UC Irvine. As the Senior Associate Director, I also represented the office on behalf of the Director in his absence.

**Assistant Director, Information Systems
Programmer/Analyst V****May, 1993 – June 2004****Office of Financial Aid and Scholarships****University of California, Irvine**

- Directed the development and maintenance of mission critical networking and computer systems in the Office of Financial Aid and Scholarships. Responsibilities included managing the Information Systems (IS) staff and budget. Budgeting responsibilities included the development of annual budget plans that addressed projected expenses relating to annual operations, legacy system maintenance and new systems development including costs relating to support of the satellite offices in the Graduate School

of Management and School of Medicine. The budget also addressed employment costs relating to contract and casual employees.

- Major accomplishments included managing the development of the replacement for the office's in-house financial aid management system. The new system included a modernization of our systems development methodology including implementation of a relational database system. The new development also fully integrated web services into our financial aid delivery model.

Programmer/Analyst

June 1990 - April 1993

UCI Office of Financial Aid and Scholarships

- Implemented coding changes to the UC Irvine financial aid on-line and batch systems. Maintained legacy code and developed new programs as necessary. Maintained and developed systems documentation. Met with office staff to assess their needs, develop specifications and present them to supervisors and management for approval.

EDUCATION

Bachelor's of Science in Information and Computer Science

University of California, Irvine

CALIFORNIA STUDENT AID COMMISSION

APPOINTMENT FOR GRANT ADVISORY COMMITTEE

CALIFORNIA STATE UNIVERSITY STUDENT REPRESENTATIVE

One (1) Vacancy

NOMINEE (1 of 1):

Jammie Jelks

Term: 2/26/09 – 2/26/11

Associated Students Director of Legislative Affairs **Seat: Vacant**
California State University, Chico
Chico, California 95926

Background:

Jammie Jelks is an undergraduate at California State University, Chico, and is pursuing a Bachelor of Arts degree in Political Science.

Mr. Jelks is currently the Associated Students Director of Legislative Affairs, which includes the responsibilities of serving as the Chief Legislative Officer, Budget Officer and Legislative Liaison to the media. In addition, Mr. Jelks also works as a research assistant in the Business Resource Center.

During the summer of 2008, Mr. Jelks coordinated events and programs while working in Washington, D.C. as a Development Coordinator for the White House Commission on Remembrance.

Mr. Jelks is affiliated with the political science honor society, NASPA Undergraduate Fellowship Program, National Society of Leadership and Success.

*Office of Government Relations*

Olgalilia Ramirez, Director
 921 11th Street, Suite 501 Sacramento, CA 95814 USA
 Tel: 916 441-4514 Fax: 916 441-6350

October 21, 2008

Diana Fuentes-Michel, Executive Director
 Executive Office
 California Student Aid Commission
 P.O Box 419026
 Rancho Cordova, CA 95741-9026

To Whom It Concerns:

I am pleased to inform you that Jammie Jelks Associated Students Director of Legislative Affairs at California State University, Chico as been appointed by the California State Student Association Board of Directors to serve as the systemwide representative on all financial aid advisory committees.

In this capacity, he will serve as the student representative from the California State Student Association to the California Student Aid Commission. He is prepared to participate in corresponding advisory committees, councils, working groups, and others as deemed necessary. He has been charged with the responsibility to represent the student perspective on financial aid issues on behalf of CSU where deemed necessary and appropriate, including participation and appointment to the Grant Advisory Council.

Mr. Jelks is looking forward to beginning his relationship with the Student Aid Commission. You may contact him with information and meeting dates through the Associated Students at Chico State University (530) 898-5701, via email at aslegaffairs@csuchico.edu or by contacting me at the CSSA Office of Governmental Relations via email oramirez@csustudents.org and/or phone (916) 441-4514.

Sincerely,
 Olgalilia Ramirez
 Director of Government Relations

cc: Susana Gonzalez, Executive Director
 Tim Snyder, Chair, Board of Directors
 Jammie Jelks, Legislative Affairs Director, Associated Students CSU, Chico
 Ray Murillo, Student Academic Support Services, Office of the Chancellor

Jammie Lee Jelks

Administrative Professional

Delivering superior policy analysis through critical thinking and feasibility analysis to maximum policy effectiveness

Highly motivated and results driven professional with relative experience in policy planning and civic engagement. Demonstrates advanced skills in **policy formation** and **civic engagement** that supports strategic planning techniques for government agencies and higher education institutions. Embodies effective leadership skills to manage multiple tasks, numerous team members and meet time restraints. Technically proficient to achieve **computing**, **research** and **analytical** duties with software tools such as Microsoft Office.

E d u c a t i o n

Bachelor of Arts in **Political Science**- California State University, Chico

Expected Graduation Fall 2009

H i g h l i g h t s o f Q u a l i f i c a t i o n s

Organization & Procedure Development
Effective Communicator
Financial Forecasting

Strategy Planning / Personnel Management
Policy Development/Analysis
Empirical Research Analysis

K e y A c c o m p l i s h m e n t s

- Effectively served as Budget Officer on the Board of Directors of a corporation with a 30 million dollar budget.
- Collaborated with organizations to program civic engagement events, performed post event analysis on their effectiveness
- Conducted critical analysis of government legislation, looking at feasibility and appropriateness.
- Co-coordinated and participated in a student led "March on Higher Education" that included over 4,000 students of CA Colleges and Universities.

P r o f e s s i o n a l E x p e r i e n c e

Director of Legislative Affairs Government Affairs Office – *CSU Chico*

04/08 - Present

Primary Functions: Served as Chief Legislative Officer, Budget Officer and Legislative Liaison to the media. Conduct research analysis on legislative actions and constituent opinion. Coordinate both a Voter Registration Drive and Voter Education Drive. Chair of both the Legislative Affairs Council and Lobby Corps.

Research Assistant Enrollment Management: Business Resource Center- *CSU Chico*

01/07 - Present

Primary Functions: Responsible you conducting research in respects to diversity, student support, and students needs. Serve as the student representative to a number of campus committees providing bimonthly reports and administrative suggestions.

Interim Chair of Legislative Affairs CSSA Office of Governmental Relations – *Sacramento, CA*

07/08 – 08/08

Primary Functions: As part of the Executive Committee was responsible for all personnel matters. Responsible for the formation of a strategic plan to deal with the legislative agenda of the Legislative Affairs Committee and Board of Directors.

Development Coordinator White House Commission on Remembrance – *Washington, D.C.*

05/08 – 07/08

Primary Functions: Database Analyst for agency. Coordinated events and programs with other governmental departments and oversaw the workings of interns who performed clerical duties.

C o m m i t t e e s

Enrollment Management Advisory Committee

Student Representative

AS Bell Memorial Union Committee

Student Representative

AS Government Affairs Committee

Chief Legislative Officer

AS Multicultural Affairs Council

Student Representative

AS Board of Directors

Budget Officer

AS Legislative Affairs Council

Chair

Faculty and Student Policy Committee

Student Representative

Student Intramural Advisory Board

Student Representative

Financial Aid Advisory Committee

Student Representative

CA State Student Association

Director

Academic Senate

Student Senator

Lobby Corps

Chair

A f f i l i a t i o n

NASPA Undergraduate Fellowship Program, National Society of Leadership and Success, Political Science Honor Society

California Student Aid Commission Meeting

CALIFORNIA STUDENT AID COMMISSION

APPOINTMENT FOR GRANT ADVISORY COMMITTEE

ASSOCIATION OF INDEPENDENT CALIFORNIA COLLEGES AND UNIVERSITIES STUDENT REPRESENTATIVE

One (1) Vacancy

NOMINEE (1 of 1):

Barbara Bonardi
Graduate Student
Dominican University of California
San Rafael, CA 94901

**Term: 3/16/07 – 3/16/09
2/26/09 – 2/26/11**

**Seat: Mr. Ricardo Tejada's remaining
term and for additional full term**

Background:

Barbara Bonardi is currently a graduate student at Dominican University. Ms. Bonardi earned a Bachelor of Arts degree in Business in May, 2008, and is currently pursuing a degree in Sustainable Enterprises in the Green MBA Program.

Ms. Bonardi's background in student aid began several years ago when her son applied for college in 2001. In addition, both of Ms. Bonardi's daughters are Cal Grant recipients, and will be graduating within three years and she also was Non-Traditional Student Cal Grant recipient, as well.

As further evidence of her knowledge in student aid, Ms. Bonardi's served as a Para-Professional in Special Education for the San Francisco Unified School District, counseling high school seniors in their exit exams, college, and career choices and both Ms. Bonardi and her daughter participated as Cal Grant Representatives for Dominican University as AICCU Cal Grant Student Lobbyists in Sacramento.

While attending Dominican University, Ms. Bonardi has received recognition as a member of Gamma Sigma, Dominican's Honor Society; Alpha Sigma Lambda, a National Honor Society for Adult Students; and Alpha Chi, a Business Honor Society. Ms. Bonardi was also named on the Dean's List, received Honors from the Department of Business, and graduated Magna Cum Laude.



1100 Eleventh Street
Suite 10, Lower Level
Sacramento, CA 95814
Phone: 916-446-7626
Fax: 916-446-7948
Web: aiccu.edu

January 14, 2009

Diana Fuentes-Michel
Executive Director
California Student Aid Commission
P.O. box 419026
Rancho Cordova, CA. 95741-9026

RE: Grant Advisory Committee: AICCU Student Representative

Dear Diana,

The Association of Independent California Colleges and Universities (AICCU) is pleased to nominate Barbara Bonardi as the AICCU student representative to the Grant Advisory Committee (GAC). Ms. Bonardi received her undergraduate degree from Dominican University and is currently pursuing a graduate degree through Dominican.

She can be reached at:

Personal information deleted.

Thank you for consideration of this nomination. Please feel free to contact Lisa N. Douglass of my staff with any questions on this nomination.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Jonathan Brown', written over a light-colored rectangular background.

Jonathan Brown
President

Barbara Bonardi

December 3, 2008

Lisa N. Douglass, Vice President Public Affairs
Association of Independent California Colleges and Universities
1100 Eleventh Street, Suite 10, Lower Level
Sacramento, CA. 95814

Dear Ms. Douglass:

I am submitting a letter of interest for the vacant student representative seat on the California Student Aid Commissions' Grant Advisory Council. This is an incredible opportunity to say "thank you" for supporting my educational goals and those of my family.

My background in student aid started seven years ago. As a parent, the financial aid process has been a part of my life ever since my son applied for college in 2001. Currently, both of my daughters are part of the financial aid process, Cal Grant recipients, and will be graduating within three years. I graduated from Dominican University with a BA in Strategic Management (Spring, 2008) and was a Non-Traditional Student Cal Grant recipient.

Earlier this year, two opportunities presented themselves that fit the background/qualifications you may be looking for in a candidate. As a Para-Professional in Special Education for the San Francisco Unified School District, I counseled high school seniors in their exit exams, college, and career choices. This unofficially became part of my position and others when the school lost their counselor. The second opportunity happened on March 11 when my daughter, Tosca, and I participated as Cal Grant Representatives for Dominican as AICCU Cal Grant Student Lobbyists in Sacramento, CA.

I am a life-long learner and never pass up an opportunity to encourage others to stay in school or return to school. In 2005, my essay "Older, Wiser, Back to School" was one of 22 essays chosen Nationwide and published in a book compiled by Donna Talarico entitled, "Kids, Have You Seen My Backpack?" And Other Inspiration Stories of Non-Traditional Students. This summer, I was one of four students featured in the San Francisco Examiner on August 3, 2008, entitled, "It's Never Too Late To Educate." And in November, my local newspaper, The Ark, wrote a follow-up article about my current and future educational goals.

I am currently continuing my studies in Dominican University's Sustainable Enterprise/Green MBA Program. I have attached my personal resume for your review. Again, thank you for this opportunity to apply for the position of Independent California Colleges and Universities Student Representative.

Sincerely,

Barbara Bonardi

Barbara Bonardi

STRENGTHS

Personal & Professional Attributes: Highly-organized, energetic, self-starter with a strong attention to detail; excellent work ethics; management level professional and strategic management specialist; Change Agent for sustainability solutions; solid reputation in integrity, honesty, fairness, and common sense; exceptional writing and telephone skills; outstanding people skills and committed team player with excellent communication and negotiation abilities; able to oversee large groups of people and communicate mission, vision, and goals involving large, complex projects; experienced public speaker; multilingual with fluency in English and Spanish, some Italian.

Strong technical and research skills: PC/Mac proficient (Microsoft Office Word, Outlook, Excel, Access, Power Point, Publisher, Adobe, SPSS, Website Design).

WORK EXPERIENCE

BONARDI & ASSOCIATES / ENTERPRISES

1980 to Present

Executive-Personal Assistant Support, Diversified Business Services, and

Organizing Solutions & Services *Business Clients served: United States Futsal Federation; Marin Futsal; Mill Valley Soccer Club; Star Academy; Imagine Bus Project; Presidio YMCA; Life Balance Institute; Pure Passion Productions; Smith & Hawken; Belvedere-Tiburon Office Park; Laurel Village (SF). Corporate foundation portfolio includes Standard Oil Company of California, Greyhound Corporation, and Spreckels Sugar, Inc.*

- Over 20 years in building and facilities management/maintenance; supervised 12+ employees
- Developed and proposed yearly budgets; responsible for reconciling bank statements, etc.
- Maintained appointment calendar for Executive Officers; prepare agenda and took minutes at Board of Directors meetings; created dynamic Power Point presentations for annual sports seminars for U.S. Soccer's National Convention and Workshops
- Handled all travel arrangements for Executive Officers, staff, and/or youth teams including transportation, hotels, and restaurant reservations
- Oversaw large events, including invitations, catering, decorating, and seating and/or private dinner parties for client and SFMOMA guests; kept track of inventory, shipping, and installation of multi-million dollar private art collection; successfully launched sold out performance for local singer/songwriter celebrity to help launch first CD
- Experienced in running sports/recreation groups and activities: soccer (youth and adults)
- Set foundation for art/literacy after school program for SFUSD; created first Green art/education curriculum for Laurel Dell Elementary, San Rafael

SAN FRANCISCO UNIFIED SCHOOL DISTRICT

2002 to 2008

Para-Professional for a Resource Specialist, Special Education

- Supported and tutored caseload for high school students (50+) in Special Education
- Developed Student Matrix system of tracking resource students to maximize staff services for students to increase individual GPAs and pass high school exit exams

SAN FRANCISCO UNIFIED SCHOOL DISTRICT – Raoul Wallenberg High School

Project Support Manager to Principal

Responsible for organizing and overseeing various projects, including overall school improvement; behind the scenes liaison/mediator representing union and management personnel; maximized school improvement budget by reviewing school site assets and developing space planning and organization ideas implementing old and new; assisted in monitoring district funds and identified low funded areas.

**ARCHDIOCESE OF SAN FRANCISCO, OUR LADY OF MOUNT
CARMEL CHURCH, Mill Valley, CA
Associate Director of Religious Education**

1989 to 2000

- Created and presented Master Plan to upgrade school site facilities to accommodate new students (raised enrollment from 110 to over 260 students) and ideas to increase revenue
- Negotiated lease with Greenwood School generating revenue; redesigned existing classrooms, meeting rooms, gym, and kitchen for parish after school & evening classes; updated look to enhanced community programs and involvement
- Managed facilities and grounds ~ community programs included: AA, CYO basketball, Weight Watchers, private parties, homeless luncheons, parish events, etc.
- Accepted bids and maintained positive relationship with subcontractors and vendors
- Designed daily maintenance schedule and facilities management strategies, including security
- Working staff of 15 teachers and aids; developed curriculum K-8; organized teacher training and support; created volunteer team projects and successful fundraising opportunities for youth
- Planned and coordinated school and parish events and recreational programs with community
- Responsible for purchasing, maintaining bank records, monthly report to Board; reported directly to Parish Priest and Board of Directors

EDUCATION

DOMINICAN UNIVERSITY, San Rafael, CA	In Progress
Currently enrolled: Green MBA Sustainable Enterprise	
DOMINICAN UNIVERSITY, San Rafael, CA	May, 2008
Bachelor of Arts Degree, Business-Strategic Management	
Minor in Writing & Minor in Art -Painting Emphasis	
RICHMOND UNIVERSITY, London, England, UK	May-July, 2007
AIFS Study Abroad Program in Florence, Italy	
RUDOLPH SCHAEFFER SCHOOL OF DESIGN, San Francisco, CA	June, 1981
Degree in Interior Design & Graphics	

RECOGNITION

- Magna Cum Laude; Departmental Honors (*Business*); Dean’s List (*Cumulative GPA 3.8*)
- Member of *Gamma Sigma* (Dominican’s Honor Society); *Alpha Sigma Lambda*, Omega Chapter (National Honor Society for Adult Students); Member of *Alpha Chi* (Business Honor Society)
- Nominated and one of three finalists in DUof CA Outstanding Student of the Year 2008
- Recipient of the 2006 American Association of University Women Marin Branch Grant
- Recipient of the 2006-2007 Osher Scholarship

ACHIEVEMENTS

Published, March 2005 – Talarico, Donna. “Kids, Have You Seen My Backpack?” And Other Inspiration Stories of Non-Traditional Students. **Bonardi, Barbara. “Older, Wiser, Back to School.” 2005** Note: One of 22 essays chosen in a nationwide search.

COMMUNITY SERVICE

- Coach for TOPSoccer in Mill Valley serving special needs children (2008-current)
- Representative for Dominican as AICCU Cal Grant Student Lobbyist, Sacramento, CA (2008)
- Pathways Representative and Co-Chair of the Student Life Governance Committee Dominican University ~ greatest achievement: handicap accessibility addressed-updated 2008 (2006-2008)
- Treasurer of Alpha Sigma Lambda Society, Dominican University (2007-2008)
- Art Instructor for Art with Elders at Central Gardens Convalescent Home, San Francisco, CA (2006-2008) ~ expenses reimbursed

CALIFORNIA STUDENT AID COMMISSION

APPOINTMENT FOR GRANT ADVISORY COMMITTEE

K THROUGH 12 SCHOOLS REPRESENTATIVE

Two (2) Vacancies

NOMINEE (1 of 1):

Sally Pace

Consultant

Woodlake Union High School

19524 Avenue 364

Woodlake, California 93286

Term: 2/26/09 – 2/26/11

Seat: Reappointment to a new term

Background:

Sally Pace completed her first, two-year term as a K through 12 Schools Representative on the Grant Advisory Committee in November, 2008 and is currently a consultant for the Woodlake Union High School District.

During her 37 years as an educator, she served as Dean of Student Services at Woodlake High School and has been a counselor and home economics teacher. In addition, Ms. Pace has been an AVID coordinator, and was the Woodlake Chamber of Commerce Woman of the Decade for 2005.

Ms. Pace has a Master's of Education with an emphasis in education from Fresno Pacific University and received a Bachelor's of Arts in Home Economics from San Jose State University.



CALIFORNIA
DEPARTMENT OF
EDUCATION

JACK O'CONNELL
STATE SUPERINTENDENT OF PUBLIC INSTRUCTION

January 2, 2009

Diana Fuentes-Michel, Executive Director
California Student Aid Commission
PO Box 419028
Rancho Cordova, CA 95741

Dear Ms. Fuentes-Michel:

It is my pleasure to nominate Sally Pace to continue her service on the Student Aid Commission, Project Grant Advisory Committee as outlined by Education Code section 69562.

If you have any questions regarding this subject, please contact Michelle Zumot, Appointments Coordinator, Office of the State Superintendent of Public Instruction, at (916) 323-6920 or by e-mail at mzumot@cde.ca.gov.

Sincerely,

A handwritten signature in blue ink that reads "Jack O'Connell".

JACK O'CONNELL

JO:mz

cc: Susan Gutierrez, Chair, Grant Advisory Committee
Sally Pace

SALLY MAE PACE

EDUCATION

Master of Arts – Education with an emphasis in Counseling Fresno Pacific University	1990
Bachelors of Arts – Major -Home Economics, Minor – History San Jose State University	1969
Associate of Arts – Home Economics Bakersfield Jr. College	1966

CREDENTIALS

Pupil Personnel Services 1987 Standard Secondary - Home Economics & History	1969
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PROFESSIONAL EXPERIENCE

Consultant Woodlake Union High School	2006 - Present
Dean of Student Services Woodlake Union High School	1991 – June 2006
Nigh School Coordinator for Woodlake High College of the Sequoias	1988 – Present
Adjunct Careers Education Instructor National University	1999 – 2001
Head Counselor Woodlake Union High School	1986 –1991
Home Economics Instructor Woodlake Union High School	1976 – 1986
In-service Presenter Home Economics California State Department of Education	1976 1985
Adjunct Home Economics Teacher College of the Sequoias	1971 – 1976
Home Economics Teacher Grades 7 & 8 Visalia Unified Schools	1970 1971
Home Economics Teacher Grades 9 – 12 Fremont Union High School District	1969 – 1970

COMMUNITY INVOLVEMENT

Woodlake Kiwanis – Charter Secretary/Treasurer	1988 – Present
Woodlake High School Foundation	1994 – Present
Rotary Camp Royal Counselor	1994 – 2001

Woodlake Memorail District Board Member

1986 – 1990

PROFESSIONAL DEVELOPMENT

- AVID Summer Institute 2002
- AVID Coordinator In-service Participant 2000 – present
- Coordinator, College Writing Workshop UC-CSU Tulare County Office of Education 1996
- SASI Student Information Computer Workshops 1994 – 2002
- Writing Across the Curriculum 1991 –1992
- Tulare County Writing Project 1984 – 1986

RECOGNITION

- Woodlake Chamber of Commerce Women of the Decade 2005
- Finalist – Tulare County Office of Education Manager of the Year - 2004
- Finalist – Central Valley League of High Schools Educator of the Year – 2002
- FFA Star Counselor – 2002
- Golden Apple Award – Tulare County Teacher Credit Union – 2001
- Woodlake Kiwanis Member of the Year 1997
- Woodlake Chamber of Commerce Woman of the Year 1994
- California Home Economics Teacher of the Year 1983
- Sears Teacher of Excellence Award 1983
- CACVA Outstanding Teacher Award 1981

ACCOMPLISHMENTS

- Established Senior Exit Interviews/Portfolio Review
- Established Community Service Graduation Requirement Established
- Co-Authored AVID PIP Migrant Education Grant 1996
- Coordinated COS 2 + 2 Articulation
- Established/Coordinated Woodlake High Career Day
- Developed and Implemented On-Site College Study Trips
- Developed Master Schedule
- Increased % of students eligible to attend four year colleges from 7% in 1986 – 52% 2002
- Established School to Career Program including staff development
- Established Sophomore Counseling
- Established Peer Counseling Program
- Established School Site Based Management Program
- Evaluation of classified staff
- Yearly Update of Course Description Book
- Developed High Risk Student Study Team Process
- Updated Minimum Proficiency Testing Program
- Established on-site 8th grad registration and parent nights
- Established financial Aid and College Application Workshops for parents and students
- Initiated ACT/SAT Workshops
- Coordinated Summer School programs and curriculum
- Developed curriculum for Careers, Family Life, Peer Counseling and General Home Economics
- Co-authored C-SET Quad Project Grant

CALIFORNIA STUDENT AID COMMISSION

APPOINTMENT FOR LOAN ADVISORY COUNCIL

PRIVATE (FOR PROFIT) POSTSECONDARY EDUCATION INSTITUTION REPRESENTATIVE

Two (2) Vacancies

NOMINEE (1 of 1):

Christine Galdston
Vice President, Student Services
Gemological Institute of America
14035 Crest Way
Del Mar, CA 92014

Term: 2/26/09 – 2/26/11
Seat: Vacant

Background:

Christine Galdston is the Education Accreditation & Compliance Officer for the Gemological Institute of America. She is responsible for managing accreditation, ensuring regulatory compliance of educational operations, providing advice and guidance to on-line university in attaining initial accreditation, and instituting a comprehensive regulatory compliance program. Ms. Galdston earned her Bachelor of Art degree in Psychology, Juris Doctor, and Master of Laws Taxation.



October 21, 2008

To: Diana Fuentes-Michel, CSAC Executive Director

Fm: Robert W. Johnson, CAPPSS Executive Director

A handwritten signature in black ink, appearing to read "Robert W. Johnson", is written over the text of the "Fm:" line.

Re: **NOMINATION FOR LOAN ADVISORY COUNCIL**

On behalf of the California Association of Private Postsecondary Schools, I am pleased to nominate Christine Galdston for appointment to the CSAC Loan Advisory Council.

Ms. Galdston has been Education Accreditation & Compliance Officer for the Gemological Institute of America (GIA) since 2002 and since the beginning of this year has been working with California Southern University in the initial stages of the accreditation process.

We believe Ms. Galdston will provide excellent representation of our sector in her capacity as a member of the Loan Advisory Council.

Thank you for your consideration of this nomination of Ms. Galdston. Please contact me at (888) 92-CAPPSS if you have questions, or if I can provide you with further information.

RWJ:jms

Attachment: Resume of Christine Galdston

cc: Christine Galdston

TRAINING CALIFORNIA'S WORKFORCE IN THE 21ST CENTURY

◆ 400 Capitol Mall, Suite 1560 ◆ Sacramento, CA 95814 ◆ (916) 447-5500 ◆ (888) 92-CAPPSS (CA only) ◆
◆ Fax: (916) 440-8970 ◆ Web: www.cappsonline.org ◆ e-mail: Info@cappsonline.org ◆

CHRISTINE GALDSTON, J.D., LL.M.**Summary of Qualifications**

Experienced professional with proven track record of success and expertise in private postsecondary management focused on accreditation and regulatory compliance. Exceptional problem solving, project management, leadership and communication skills executed to achieve institutional objectives while maintaining compliance within regulatory framework.

Professional Experience***Private Postsecondary Accreditation & Regulatory Compliance***Compliance Consultant, California Southern University (1/08-present)

Provide strategic planning, project management, advice and guidance to on-line university offering associate, bachelor, master and doctoral level degrees with respect to attaining initial accreditation with Distance Education & Training Council (DETC) and instituting comprehensive regulatory compliance program.

Education Accreditation & Compliance Officer, GIA (10/02-present)

Manage accreditation and ensure regulatory compliance of educational operations with multiple domestic and international campuses and distance education activities at certificate and degree level. Participate in strategic and institutional improvement planning and provide creative problem solving in connection with achieving institutional mission and objectives within regulatory framework. Received "School of Distinction" designation from ACCSCT, and achieved continuous grants of unconditional accreditation from both ACCSCT and DETC during tenure.

Selected specific duties include:

Participate in strategic planning with respect to introduction of new courses and programs and modifications to existing programs. Coordinate and manage appropriate action with accreditation agencies and other regulatory bodies.

Monitor, interpret and communicate relevant regulatory trends and developments. Maintain current working knowledge of applicable federal and state laws and regulations and changes to accreditation standards. Evaluate compliance to changing standards and regulations and make recommendations to modify policies, procedures and processes accordingly.

Assess, develop and implement student, academic and administrative policies in accordance with applicable regulations, accreditation standards and internal policies and procedures including but not limited to refund policy, satisfactory student progress policy, admissions policy, record retention policy, cancellation policy, complaint procedure and policy, etc.

Monitor and ensure appropriate procedures with respect to student records, FERPA compliance, grade and attendance reporting pursuant to accreditation and other requirements.

Provide advice on development and implementation of procedures and policies with respect to international student admissions, issuance of visas and SEVIS compliance.

Collaborate in development of education catalog and enrollment agreements; review and approve with respect to regulatory, accreditation and institutional standards. Ensure required consumer disclosures are provided to students and prospective students in accordance with Title IV regulation, Cleary Act, FERPA, accreditation and state requirements.

Serve as liaison between institution and federal, state and accreditation officials. Develop and maintain positive relationships with regulatory agencies and officials; manage preparation and coordination for audits and site-visits by external agencies.

Prepare all federal, state, accreditation and other reports and correspondence relating to institutional approvals, new programs, program modifications, and new locations as required by respective agencies and manage all statistical reporting such as IPEDS, annual and self-evaluation accreditation reporting, annual and re-approval reporting and applications for state agencies.

Ensure compliance of all promotional and advertising activities; provide training and monitoring of admissions procedures for compliance with external and internal standards and policies; ensure appropriate level of student services maintained.

Participate in development of faculty improvement and professional development planning and implementation. Monitor instructional and management staff qualifications and adherence to continuing education requirements.

College Level Teaching & Curriculum Development

San Diego Community College District, Adjunct Professor (1/02-12/02)

Responsible for curriculum development and resident instruction in college level U.S. Business Law and Business Communications courses at community college. Taught multiple concurrent sections in Spring and Summer terms and served on substitute teaching basis through Fall term.

Gemological Institute of America, Consultant and Adjunct Professor (1/02-10/02)

Provided curriculum and course development of resident and on-line courses for new business program including certificate and degree level coursework; created on-line curriculum in eCollege platform; provided instruction in both on-line and resident formats; courses included: U.S. Business Law, Law & Ethics, Business Communications, International Law & Trade.

Legal Practice Experience

Associate Attorney, Klinedinst, Flieman & McKillop (3/00-1/02)

Complete case management including client management & advisement, mediation, arbitration, law & motion practice, pretrial discovery and trial preparation in both federal and state courts in a variety of diverse matters including, but not limited to, employment litigation and advising, strict products liability, complex litigation, business litigation and others. Represented clients in variety of

court hearings; researched, drafted and argued dispositive motions, prepared for, took and defended depositions, negotiated on behalf of clients at mediation.

Education

University of San Diego School of Law	Juris Doctor, Top 16 th Percentile, 1999 Master of Laws Taxation, 2002
San Diego State University	B.A. Psychology, 1996

Academic Honors and Activities

- | | |
|---|--|
| <ul style="list-style-type: none"> •Managing Editor, <i>Journal of Contemporary Legal Issues (Vol.10) Rethinking Mental Disability Law: Resolving Old Issues In a New Millennium</i> (1998) •USD School of Law, Law Alumni Scholarship Recipient 2000 •Master of Laws, USD Merit Scholarship Recipient 2002 •Academic Honors: Criminal Procedure & Legal Theory (CALI Awards: highest class grade) | <ul style="list-style-type: none"> •Tax Clinic Advocate •Represented taxpayers in a variety of tax controversies, negotiated with Internal Revenue Service for resolution of issues •Patient Advocate •Represented county mental health patients in administrative hearings •Women’s Law Caucus (1996-1998) •San Diego State University Dean’s List (1993-1996) •Psi Chi, National Psychology Honor Society |
|---|--|

Professional Affiliations & Activities

State Bar of California, Member Business Law Section Taxation Section	DETC Annual Conference 2008 Presenter: How to Conduct a Compliance Audit
San Diego County Bar Association	Education Law Association Publications Committee
DETC Visiting Committee Team Member Educational Standards Evaluator	Career College Association (CCA) By-Laws Committee State Affairs Committee
WASC Accrediting Commission for Schools Visiting Committee Member	California Association of Private Postsecondary Schools (CAPPS)

CALIFORNIA STUDENT AID COMMISSION

APPOINTMENT FOR LOAN ADVISORY COUNCIL

CALIFORNIA STATE UNIVERSITY STUDENT REPRESENTATIVE

One (1) Vacancy

NOMINEE (1 of 1):

Jammie Jelks
Director of Legislative Affairs
Government Affairs Office – CSU Chico
Chico, CA

Term: 2/26/09 – 2/26/11
Seat: Vacant

Background:

Jammie Jelks is a student presently pursuing a Bachelors of Arts in Political Science from the California State University, Chico and is expected to complete in fall of 2009. As the Director of Legislative Affairs for the Government Affairs Office at CSU, Chico, Mr. Jelks is responsible for conducting research analysis on legislative action and constituent opinion, coordinating the voter registration and voter education drive, and chairing the Legislative Affairs Council and Lobby Corps.

Mr. Jelks is also being considered for the Grant Advisory Committee.



Office of Government Relations

Olgalilia Ramirez, Director
921 11th Street, Suite 501 Sacramento, CA 95814 USA
Tel: 916 441-4514 Fax: 916 441-6350

October 21, 2008

Diana Fuentes-Michel, Executive Director
Executive Office
California Student Aid Commission
P.O Box 419026
Rancho Cordova, CA 95741-9026
ATTN: Clarita Cortez

To Whom It May Concern:

I am pleased to inform you that Jammie Jelks Associated Students Director of Legislative Affairs at California State University, Chico as been appointed by the California State Student Association Board of Directors to serve as the systemwide representative on all financial aid advisory committees.

In this capacity, he will serve as the student representative from the California State Student Association to the California Student Aid Commission. He is prepared to participate in corresponding advisory committees, councils, working groups, and others as deemed necessary. He has been charged with the responsibility to represent the student perspective on financial aid issues on behalf of CSU where deemed necessary and appropriate, including participation and appointment to the Loan Advisory Council.

Mr. Jelks is looking forward to beginning his relationship with the Student Aid Commission. You may contact him with information and meeting dates through the Associated Students at Chico State University (530) 898-5701, via email at aslegaffairs@csuchico.edu or by contacting me at the CSSA Office of Governmental Relations via email oramirez@csustudents.org and/or phone (916) 441-4514.

Sincerely,
Olgalilia Ramirez
Director of Government Relations

cc: Susana Gonzalez, Executive Director
Tim Snyder, Chair, Board of Directors
Jammie Jelks, Legislative Affairs Director, Associated Students CSU, Chico
Ray Murillo, Student Academic Support Services, Office of the Chancellor

Bakersfield • Channel Islands • Chico • Dominguez Hills • East Bay • Fresno • Fullerton • Humboldt • Long Beach • Los Angeles • Maritime Academy • Monterey Bay • Northridge • Pomona • Sacramento • San Bernardino • San Diego • San Francisco • San Jose • San Luis Obispo • San Marcos • Sonoma • Stanislaus

Jammie Lee Jelks

Administrative Professional

Delivering superior policy analysis through critical thinking and feasibility analysis to maximum policy effectiveness

Highly motivated and results driven professional with relative experience in policy planning and civic engagement. Demonstrates advanced skills in **policy formation** and **civic engagement** that supports strategic planning techniques for government agencies and higher education institutions. Embodies effective leadership skills to manage multiple tasks, numerous team members and meet time restraints. Technically proficient to achieve **computing**, **research** and **analytical** duties with software tools such as Microsoft Office.

Education

Bachelor of Arts in **Political Science**-California State University, Chico

Expected Graduation Fall 2009

Highlights of Qualifications

Organization & Procedure Development
Effective Communicator
Financial Forecasting

Strategy Planning / Personnel Management
Policy Development/Analysis
Empirical Research Analysis

Key Accomplishments

- Effectively served as Budget Officer on the Board of Directors of a corporation with a 30 million dollar budget.
- Collaborated with organizations to program civic engagement events, performed post event analysis on their effectiveness
- Conducted critical analysis of government legislation, looking at feasibility and appropriateness.
- Co-coordinated and participated in a student led "March on Higher Education" that included over 4,000 students of CA Colleges and Universities.

Professional Experience

Director of Legislative Affairs Government Affairs Office – *CSU Chico*

04/08 - Present

Primary Functions: Served as Chief Legislative Officer, Budget Officer and Legislative Liaison to the media. Conduct research analysis on legislative actions and constituent opinion. Coordinate both a Voter Registration Drive and Voter Education Drive. Chair of both the Legislative Affairs Council and Lobby Corps.

Research Assistant Enrollment Management: Business Resource Center- *CSU Chico*

01/07 - Present

Primary Functions: Responsible you conducting research in respects to diversity, student support, and students needs. Serve as the student representative to a number of campus committees providing bimonthly reports and administrative suggestions.

Interim Chair of Legislative Affairs CSSA Office of Governmental Relations – *Sacramento, CA*

07/08 – 08/08

Primary Functions: As part of the Executive Committee was responsible for all personnel matters. Responsible for the formation of a strategic plan to deal with the legislative agenda of the Legislative Affairs Committee and Board of Directors.

Development Coordinator White House Commission on Remembrance – *Washington, D.C.*

05/08 – 07/08

Primary Functions: Database Analyst for agency. Coordinated events and programs with other governmental departments and oversaw the workings of interns who performed clerical duties.

Committees

Enrollment Management Advisory Committee

Student Representative

AS Bell Memorial Union Committee

Student Representative

AS Government Affairs Committee

Chief Legislative Officer

AS Multicultural Affairs Council

Student Representative

AS Board of Directors

Budget Officer

AS Legislative Affairs Council

Chair

Faculty and Student Policy Committee

Student Representative

Student Intramural Advisory Board

Student Representative

Financial Aid Advisory Committee

Student Representative

CA State Student Association

Director

Academic Senate

Student Senator

Lobby Corps

Chair

Affiliation

NASPA Undergraduate Fellowship Program, National Society of Leadership and Success, Political Science Honor Society

CALIFORNIA STUDENT AID COMMISSION

APPOINTMENT FOR LOAN ADVISORY COUNCIL

PARTICIPATING LENDING COMMUNITY REPRESENTATIVE

Two (2) Vacancies

NOMINEE (1 of 1)

Michael K. Kim
Vice President, Student Services
USC Credit Union
3720 S. Flower St.
Los Angeles, CA 90089

Term: 2/26/09 – 9/09/09
**Seat: Filling remaining term
of Kurt Schneiber**

Background:

Michael Kim is currently the Vice President of Student Services for USC Credit Union. He is responsible for student service-related activities that serve staff, faculty, and students of the University of Southern California. Mr. Kim brings 16 years of student loan experience to LAC. Mr. Kim earned his Bachelor of Science degree in Business Administration and Master of Business Administration in 2003. He is presently pursuing a graduate certificate in Public Policy from the University of Southern California and is expected to complete in spring of 2009.



October 8, 2008

Ms. Diana Fuentes-Michel, Executive Director
California Student Aid Commission
10834 International Drive
Rancho Cordova, California 95670

Dear Ms. Fuentes-Michel:

I am writing to nominate myself to serve as a Lending Community Representative for the California Student Aid Commission's Loan Advisory Council. With over 15 years of experience in the student loan industry, I believe my contributions and participation on the council will bring a new and creative perspective on student loan-related issues.

Having a strong commitment to my home in California, I recently returned to work at USC Credit Union and resigned my position as Senior Vice President, Director of Product Management for Citibank's Student Loan Corporation to avoid a required move to Rochester, New York. Upon my return, I quickly and successfully launched a new private loan program that features excellent terms for our borrowers and took responsibility for ensuring continued success in the credit union's federal loan programs.

The credit union's position has always been that of an advocate for our students and the schools we serve, which not only includes USC but several other California institutions. In my current capacity as well as through previous positions held, I have had the opportunity to meet with various groups to discuss student loan issues and how we as a lending community can better meet the needs of our students and schools in a manner that improves the educational experience for all.

I successfully organized and arranged meetings with key legislative personnel in Washington, DC, to discuss higher education legislation and how credit unions serve students through various products and services. I led meetings with representatives from various congressional offices that included Senator Edward Kennedy, Congressmen George Miller, Buck McKeon, and Tom Petri; and based on those efforts, we were successful in having several credit union specific issues addressed in the Higher Education Opportunity Act.

While credit unions have historically been relatively understated student lenders, they will play a growing and significant role in the future of student loans especially in our current economic environment. While many lenders have suspended or altogether pulled out of both federal and private lending, credit unions continue to move ahead and look for additional ways to serve the needs of students and their families. With that perspective, I believe that I would make an excellent addition to the Loan Advisory Council and respectfully submit my name for consideration.

If you have any questions, please don't hesitate to give me a call and I will look forward to hearing from you soon.

Sincerely,

A handwritten signature in blue ink, appearing to read "Michael K. Kim", with a long horizontal flourish extending to the right.

Michael K. Kim
Vice President, Student Services

MICHAEL K. KIM

OBJECTIVE

To serve as a Lender Community Representative for the California Student Aid Commission's Loan Advisory Council

PROFESSIONAL EXPERIENCE

- 2007 - Present **USC Credit Union** Los Angeles, California
Vice President, Student Services
 Responsible for all student service-related activities for the \$350 million credit union that primarily serves the staff, faculty, and students of the University of Southern California. Has full program and P&L responsibility for the federal student loan program and manages school and vendor relationships. Successfully launched USC Credit Union's own private loan program, the Collegiate Choice Student Loan, which has generated \$5 million in approved loans within 2 months of launch. Also acts as Chief Executive Officer for USC Credit Union's subsidiary, Education Loan Resources, and responsible for expansion efforts to include other schools and credit unions. Led lobbying efforts in Washington, DC, and met with key legislative personnel in addressing credit union-related issues in higher education that resulted in additions to the Higher Education Opportunity Act as well as commentary favorable to credit unions.
- 2006 – 2007 **Citibank - The Student Loan Corporation** Glendale, California
Senior Vice President, Director of Product Management: Nov 2006 – Oct. 2007
 Responsible for product management and development for Citibank's Student Loan Corporation and coordinates all product initiatives with finance, credit, operations, legal, compliance, technology, sales, and senior management. Maintains P&L responsibility on a product level and coordinates efforts on a channel level towards annual objectives. Managed 2006 originations of \$10.9 billion, (14% four year CAGR) and a loan portfolio of \$33.7B (13% four year CAGR). Works closely with School, Wholesale, and Direct-to-Consumer directors and participates in strategic planning on each channel. Manages monthly pricing council to ensure product pricing optimization and continuously monitors competitive landscape as well as legislative updates. As a member of SLC's Operating and Steering Committees also responsible for strategic planning.
- Vice President, Direct of Business Development: June 2006 – Nov 2006*
 Responsible for the business development activities in the for-profit school segment, which represents SLC's most valuable and growing school segment. Maintains existing relationships to include University of Phoenix, Kaplan, and several other high volume schools. Works closely with credit, finance, and product development to build customized private loan products to meet the special needs of this segment.

2000 – 2006

Education Loan Resources

Los Angeles, California

President/CEO

Responsible for the creation of Education Loan Resources (ELR), a wholly owned subsidiary of USC Credit Union. Created comprehensive business plan that includes marketing and strategic growth initiatives. Established relationships and negotiated contracts with trustee bank, loan servicers, secondary markets, and guarantors. Managed product development and specific program features for all loan programs. Developed a suite of marketing materials to promote education loans to both schools and borrowers. In addition, developed content for the ELR website that includes online loan prequalification and interactive loan calculators. Introduced ELR as a national lender through participation in regional and national conferences and direct marketing to school partners as well as developing new marketing channels. Total loans originated for FY2003 of approximately \$30 million and projected volume in excess of \$80 million for 2004 through all channels.

2000 – 2006

USC Credit Union

Los Angeles, California

Vice President & Chief Lending Officer

Responsible for all lending activities of a \$200 million credit union to include consumer, real estate, education lending, and collections. Supervise 3 AVP's and their respective staffs to meet credit union lending objectives. Managed total loan portfolio of \$153 million. In addition, responsible for all aspects of the student loan program at the largest credit union student loan provider in the nation. Developed competitive loan incentives to combat increased competition. Coordinated entrance and exit counseling and implemented money management seminars for incoming student population. Work closely with various university offices including financial aid, admissions, and orientation. Attend out-of-state orientation sessions and presents college financing information to parents and students. Total loans originated for FY2003 of approximately \$56 million.

1998 – 2000

Nellie Mae

Chicago, Illinois

Regional Account Executive

Responsible for all marketing efforts in the Midwest territory for one of the nation's leading student loan providers. Routinely meets with financial aid personnel using consultative sales techniques to build customer relationships and increase Nellie Mae loan volume to over \$110 million in the Midwest region. Active member of state financial aid associations as well as college admissions association. In addition, member of Financial Aid/Admissions Awareness Month committee and website sub-committee to promote early awareness activities. Also, conducts high school financial aid presentations and conference training sessions when needed. Represents Nellie Mae at all financial aid association conferences within nine-state territory as well as Illinois Association of College Admissions Counselors conference. Coordinates conference activities, booth exhibits, promotional materials and give-aways, client receptions, etc.

1997 – 1998 **FastWeb** Chicago, Illinois
Scholarship Services Director
 Responsible for marketing and promoting FastWeb as the premier free scholarship search on the Internet to private scholarship providers and school scholarship offices. Product manager for FastWeb’s E-Scholarship program, which is FastWeb’s online application process. Increased the number of scholarship providers using E-Scholarships from 40 to over 135 with providers agreeing to use FastWeb exclusively for three years. Also, increased scholarship dollars by \$40 million that are available exclusively through FastWeb. Created E-Scholarship brochure to aid in promotion efforts as well as established tracking database. Also, planned and attended regional conferences to promote FastWeb and the E-Scholarship program.

1993 – 1997 **KeyBank USA** Seattle, Washington
Regional Marketing Manager
 Responsible for marketing Key Education Resources as the leader in education finance in the Northwest region. Promoted federal loan programs as well as Key’s private alternative loan programs including the Key Alternative Loan, Key Career Loan, and Key Achiever Loan programs. Conducted individual school visits to meet with financial aid personnel and attended regional financial aid conferences. Developed presentation materials for high school financial aid nights and presented information to students & parents. Appointed to department’s Master Calendar Committee, which plans all marketing materials for the department. Designed and produced custom brochures, letters, and other materials describing all of Key’s financing products. Works with various computer programs, including Corel Ventura Publisher, Quark Xpress, Word, Excel, Pagemaker, etc.

EDUCATION

Present	University of Southern California <i>Graduate Certificate in Public Policy; Expected completion in Spring 2009</i>	Los Angeles, California
2000 – 2003	University of Southern California <i>Master of Business Administration</i>	Los Angeles, California
1986 – 1990	University of Southern California <i>Bachelor of Science – Business Administration with an emphasis in Marketing</i>	Los Angeles, California

REFERENCES

Available upon request